



Helpful Hints

To assist you, we have included the following in this package ...

- 1) Copies of Marketing Flyers
- 2) Copy of the Coaching Comparison Chart
- 3) Copy of the 12 Month One on One Contract
- 4) Copy of the 90 Day Addendum
- 5) Copy of the One on One Policies and Procedures which includes a current list of benefits of the program
- 6) CD of Mike discussing the benefits of One on One for the new agent, the average agent and the top producer
- 7) A transcript of the above mentioned CD
- 8) If you have any questions, please feel free to contact our Contract Service Department for questions regarding the contract or our Sales Manager (Tony Berti) for selling questions. 1-800-448-0647
- 9) MFO knows that the system works ... the question is will the agent!
- 10) The Mike Ferry Organization has been in business for more than 3 decades because we succeed when the people we work with succeed.