Frequently Asked Questions

How Do I Get Paid?

If you are a MFO client and your account is in good standing, you will be given the choice of having the $100 Reward credited against your MFO account or sent to you by check. If your MFO account is not current, your $100 Reward will be applied to your outstanding balance.

How Do I Know When a Contract is Activated?

Once you have secured a signed contract and the original has been received by MFO we will charge the contract. We will then notify you by email that the contract has been activated. Activation occurs once the $1000 coaching fee for the first month has been secured and the agent accepts their first coaching call.

What is the 3 Day Rescission?

Federal law mandates that a person be given 3 days to change their mind and not be bound by the contract that they have signed. Once MFO receives the contract from you, the agent will be sent a fully executed copy as well as notification that they have 3 days to change their mind. If they exercise this option, the contract will be null and void and you will be notified that the agent is not willing to move forward.

Do I Have To Be a MFO Client to Participate?

No … this program is open to Brokers, Owners and Managers whether they are currently active clients or not.

Is There a Limit to the Number of Contracts I Can Sell?

No.

What Happens if the Agent I Signed Up Stops Paying?

If a client stops paying their monthly fee, your Reward will also stop. The Reward is only paid when the client pays.

When Will I Be Paid?

Per the contract, all charges are put through on the 15th of each month. Many times the credit card process takes several banking days. Therefore, you can expect notification that a Reward will be forthcoming within 7 to 10 days after the billing cycle. The notification that you receive, assuming your account is in going standing, will offer the option of credit or check. Please note, if you do not respond within 2 business days of receiving the notification, your Reward will come in the form of a credit to your account.

Will I Be Given Any Information Regarding the Agent's Progress?

No. The relationship that is formed by the contract is between MFO and the agent. There will be no personal information available to you once the sale has been completed.

When Does A Client Get Their First Coaching Call?

Once the contract has been received by MFO, the agent is notified via email that they are required to complete a secured online coaching questionnaire. The length of time that may pass between signing the contract and the first coaching call will depend on how quickly the online questionnaire is completed. Once completed, Mike and Sabrina will review the questionnaire and a coach will be assigned.

Does MFO Accept All Contracts?

No. Occasionally the agent will provide answers on the online questionnaire that send up red flags indicating that they do not fully understand the terms of the contract and or the financial obligation of the contract. MFO is committed to ensuring that all clients fully understand the contract BEFORE commencing.

I Have Agents Already Involved in One on One Coaching … Can I Get Paid For Them?

No. This is program is for new contracts only.