

Powerful Closes For Expireds

1. Before you get yourself tied up in a multi\month contract for thousands of dollars ... don't you think you owe it to yourself to get just one more opinion? All I need is 15 minutes ... Let's set an appointment today.

2. Why did your last agent say your home didn't sell?

That's funny while your agent was making excuses ... I sold ____ homes ... all I need is 15 minutes of your time ... to show you how I do it ... Which would be better _____ or _____?

3. Why do you think some agents sell a lot of houses while others don't?

That's exactly why we need to get together ... I'll show you exactly why I sold _____ homes while yours was on the market. Let's set an appointment today.

4. Are you familiar with the definition of insanity?

Doing the same thing over and over but each time expecting a different result ... Your home didn't sell the first time did it?

5. (Name) ... I sold _____ homes while yours was on the market ... Do you want to sell your home? Then you need a different approach ... Let's set an appointment today.